



25th Feb 2011



①

**Understanding
Larsen & Toubro
Infotech**



Heavy Engineering



IT & Technology Services

E&C Projects



Electrical & Electronics



Construction



Machinery & Industrial Products



- Part of Larsen & Toubro, a US\$ 9.8 billion, technology, engineering, manufacturing and construction company, with global operations
- 7 decade history in India as premier engineering company and major infrastructure builder
- Plant and equipment marketed to industries in over 30 countries
- Manufacturing facilities in India, China, Australia and the Gulf
- Supply chain extends across 5 continents
- Over 45,000 people, based in plant and offices worldwide



- ET Best Company of the Year Award, by Finance Minister
- Honour of Most respected Company of the Year Award 2011
- Chairman Mr. A M Naik honored with CNBC- Leader of the Year Award
- Growing Dividends consecutively Year-after-year

- Ranked amongst India's top 8 software companies by NASSCOM
- 25 Fortune 100 clients
- More than 170 clients including 70 client relationships longer than 3 years
- Over 13,800+ dedicated employees
- Significance global presence with Development Centers, Proximity Centers and Sales Offices across geographies
- Certifications -ISO9001:2008, CMMi V1.2 L5, PCMMI L5, ISO27001, ISO20000:2005, ISO14000:2004

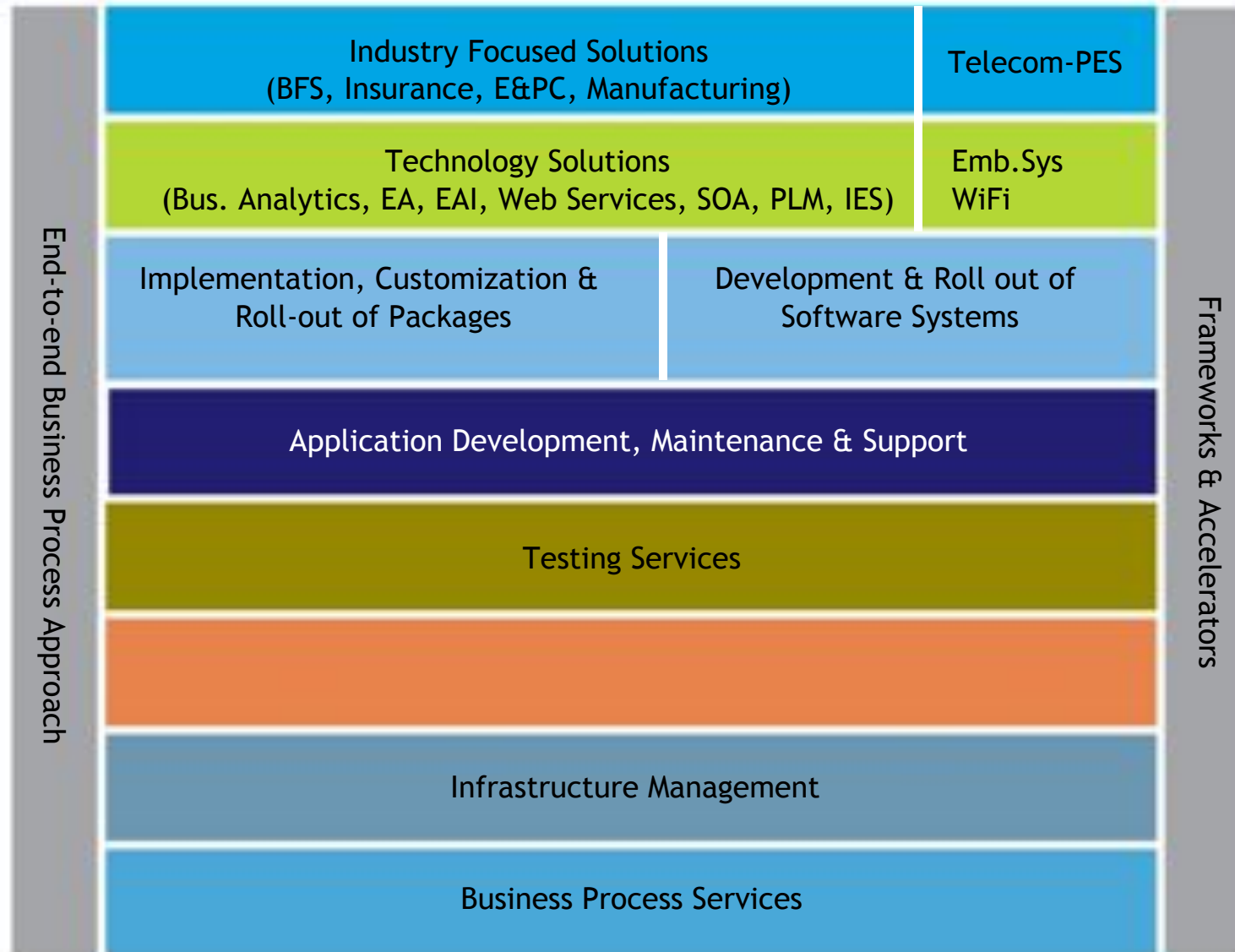


The Forrester Wave: SAP Implementation Providers, Sept 2009 by Liz Herbert

AMR - The Top 25 SAP Service Providers, 2009 by Dana Stiffler

Gartner - Magic Quadrant for SAP Outsourcing, North America, Nov 2009 by Ben Pring







L&T Infotech *Our Global presence*









L&T Infotech

Our world-class campus: Poolside view





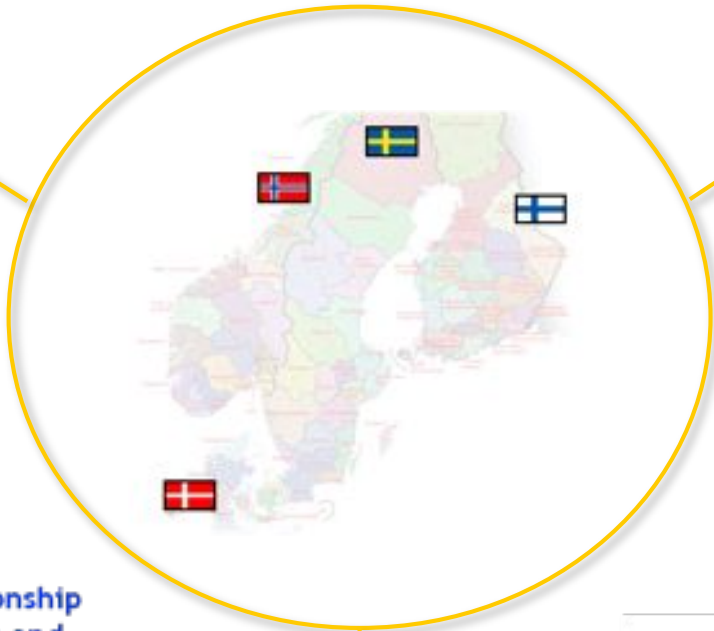


L&T Infotech

Our Nordic Connection

Founded by Danish engineers in 1938, the culture and business relationships still exist and are an integral part of the company

Presence for over 10 years, offices in Stockholm, Oslo, Espoo, Copenhagen



L&T Group Chairman
& Managing Director
knighted by Danish
Queen

Industry Associations



Danish Consulate
housed at L&T
headquarters



Strong relationship
with Finnish and
Norwegian Trade
bodies



Partnerships at Group Level



Leading Swedish
Handset
manufacturer



Our clients



5

**Value
Proposition**



L&T Infotech *This is what we offer and this is its impact*

Right-size IT services and solutions



Scale and stability with customer-centricity

Rich corporate heritage



Unique Business-to-IT Connect

Specialized strategy, strong domain focus



Industry-specific solutions

Proactive investment in people and infrastructure



Assured business continuity

State-of-the-art global delivery model



Reduced TCO for our clients

All-pervasive quality commitment



On-time, on-budget deliveries

Center of Excellence



Think-tank services, Accelerator-led solutions

Thank You



L&T Infotech

*Our Business Knowledge,
Your Winning Edge.*